



Dear Boater:

November 3rd, 2011

Leamington Council has approved the marina fees for 2012. Enclosed you will find your 2012 Seasonal Contract and new procedures for renewals. Dockage rates have not been increased since 2004; due to current economic conditions, a \$2/ft increase is necessary to offset such expenses. New dock sizes and rates are listed below. The smallest dock we have is 26ft. **For new boaters less than 25ft we have a discounted rate of \$37/ft.** Dockage fees are charged on the boat or dock size whichever is great based upon availability; e.g if your dock is longer than your boat the dock size is charged. Rates below do not include additional fees or taxes.

Regular Well Sizes & Rates

26ft Dock	= 26 x \$46 = \$1,196.00	36ft Dock	= 36 x \$46 = \$1,656.00
30ft Dock	= 30 x \$46 = \$1,380.00	40ft Dock	= 40 x \$46 = \$1,840.00
32ft Dock	= 32 x \$46 = \$1,472.00	50ft Dock	= 50 x \$46 = \$2,300.00

Well Renewals:

In the past we have asked you to submit your contract prior to Feb 1st with post dated cheques. For 2012, please submit a signed contract along with your post dated cheques by December 1st 2011. You can come in, email or mail a signed contract to the address above. Boaters will have the option to choose the same slip you had in 2011 or select another slip that will best accommodate your needs. We need to hear from you as soon as possible as there any many of you that have indicated you would like to change wells and we also have a list of new boaters wanting to dock with us in 2012.

New Programs and Incentives for 2012

\$100.00 New Boater Program:

Any current seasonal boater who brings in a new seasonal boater in 2012 will be rewarded with an instant \$100 credit applied to their 2013 contract. See enclosed flyer for more details.

Payment Options:

The Municipality has three payment options available.

- 1) One-time Cheque - A cheque payment for the full amount dated February 1st 2012 or
- 2) 3 Post-dated Cheques - Dated Feb. 1st 2012; March 1st 2012 & April 1st 2012 or
- 3) A completed Pre-Authorized Payment Plan - Amounts are deducted automatically from your bank account. See enclosed form and Attach a void cheque. If you had a Pre-Authorized Payment Plan in 2011, and your banking details have remained unchanged, all that is required is your signature, and you do not need to re-submit your banking details.

Additional Fees for Services:

- Jet Ski/Dinghy \$125.00 plus HST
- Air Conditioning \$135.00 plus HST

Insurance:

A copy of your Insurance which covers the time frame of the slip rental is required to be submitted prior to season opening or upon your renewal date.

Event Reminders:

Remember to mark your calendars for exciting upcoming events, including the Blessing of the Fleet, Safe Boating Day, Brock's Sail Away & The Generals' Gala, and Boater Appreciation Day. Plan your next event at the Marina Pavilion, complimentary rentals available. Stay in touch!

Yours Sincerely,

Ronan Oliver

Marina Manager